

See every relevant opportunity. Never miss what matters.

Describe your services in plain language, and Tenderlake Monitor finds every relevant contract, in any language, and tells you exactly why each one matches.

Your competitors are winning contracts you never knew existed.

Book a demonstration →

200,000+

organisations covered

10+

years of contract history

1 search

for all languages

Why Tenderlake?

AI SEARCH. NO KEYWORDS NEEDED.

AI That Understands Your Business

Traditional search tools require keywords or CPV codes, and miss contracts a buyer phrased differently. Tenderlake Monitor works without the need for codes using the latest AI capabilities. Describe your products and services in plain language once. Tenderlake Monitor understands the meaning, searches every relevant market, and finds every matching contract, even when the buyer used completely different words or described it in another language.

SCORED. EXPLAINED. RISK-FLAGGED.

Every Match Assessed Like a Bid Professional

Finding a contract is only half the job. Tenderlake evaluates each opportunity against your full service description, scores it for relevance, and delivers a plain-English explanation of exactly why it matches. Qualifying clauses such as certifications, references, and turnover thresholds are surfaced before any bid effort is committed. Decisions that are easy to make and easy to defend.

BUILT FOR PROACTIVE BD TEAMS

Get Ahead of the Market, Not Just Respond to It

Reactive teams wait for tenders. Tenderlake Monitor gives proactive BD teams the intelligence to act earlier. Demand Signals identify buying intent before any tender is published by identifying hidden or future buying needs. Contract End Tracking shows competitor-held contracts approaching renewal. Competitor Intelligence tracks every award in your market. Collaborative tools make sure every relevant opportunity finds the right person, without anyone having to chase, forward, or follow up.

HOW TENDERLAKE COMPARES

	TRADITIONAL TOOLS	Tenderlake Monitor
How you search	Keywords + CPV codes	Plain-language description
What you get back	Keyword matches	Matched, scored, and explained in plain English
Pre-tender intelligence	None	Demand Signals
Geographic scope	UK or single region	UK, EU, US, Canada, World Bank and more
Languages	1 (manual per language)	1 search for all languages
Suited for complex, multi-practice orgs	No	Yes

The keyword search trap

Keyword searches force an impossible choice. Set them too broad and you drown in false positives surfacing tender notices that match your words but have nothing to do with your business. Set them too narrow and you miss every tender a buyer described differently. There is no right answer with keywords. Tenderlake Monitor removes the dilemma entirely. Describe what you do once in plain language and Tenderlake Monitor finds every relevant tender, however the buyer chose to write it, regardless of the language it was written in.

Award-winning and recognised

- 1st Prize: EU Datathon**
Best use of AI & procurement data
- Google & FT Top 100**
Europe's Top 100 Digital Pioneers

Finding the right tenders is just the start. Tenderlake Monitor gives your team the intelligence to build pipeline before tenders exist, track what competitors are winning, and make sure every opportunity reaches the right person automatically.

DEMAND SIGNALS

Spot buying intent before a tender exists

Tenderlake Monitor analyses every procurement notice to identify hidden signals of future need. Your BD team builds pipeline from opportunities that have not yet reached the market, before any competitor has seen a tender notice.

COMPETITOR INTELLIGENCE

Know what the competition is winning

Be notified every time a competitor wins a public contract. See the value, scope, and award rationale. Understand the market you compete in and spot the opportunities heading your way.

REQUIREMENT RISK FLAGS

Know what could rule you out before you start

Before any bid effort is committed, Tenderlake surfaces the qualifying clauses that matter — minimum turnover thresholds, mandatory certifications, required references. Your team sees the requirements that could disqualify you upfront, not halfway through writing the bid.

CONTRACT END TRACKING

Pipeline visibility up to 24 months out

See which contracts, currently held by competitors, are approaching their end date. Contact buyers at exactly the right moment to position your organisation as the better alternative, before any formal process begins.

SIMILARITY SEARCH

Find tenders like your best wins

One click finds the most similar opportunities to your previous wins, even when notices share no words, phrases, or CPV codes. Works across countries and languages.

TEAM DISTRIBUTION AND BID INTEREST

The right opportunity reaches the right person

Automatically distribute notices to teams via Microsoft Teams, Slack, or email, even to stakeholders without a Tenderlake login. Built-in bid interest coordination lets team members flag pursuit decisions in real time. Pro users can also create a personal AI search built around their individual expertise, surfacing opportunities that match their specific skills.

AI INTEGRATIONS AND API

Bring Tenderlake into the tools you already use

Query your Tenderlake workgroup directly from Claude.ai or ChatGPT, no exports, just ask. Connect via REST API to pull matched opportunities, relevance scores, and rationale into your CRM, pipelines, or internal systems.

KEYWORD AND CPV SEARCH

Prefer keywords? They work here too.

Tenderlake's AI search works without keywords or CPV codes — but if your team prefers to use them, that flexibility is always available. Run keyword searches, set CPV filters, or combine both approaches with AI. Whatever works best for you.

Connect with your team:

[Microsoft Teams](#)[Slack](#)[Email Lists](#)[Claude.ai](#)[ChatGPT](#)[REST API](#)

AI has revolutionised tender intelligence. Searching for tenders the way you did three years ago no longer works.

Markets are more complex, buyers use different language, and keywords cannot keep up. The organisations consistently winning public sector work have moved on. They use Tenderlake.

Tenderlake is not a better search tool; it's a competitive advantage.

[Book a Demonstration](#)